



**GEIST LAKE MARINA**

11695 Fall Creek Rd.  
Indianapolis, IN 46256  
(317) 849-8455

**SEE SPECIAL  
DISCOUNT  
INFO ENCLOSED!**

Another summer has come and gone and it is once again time to consider your options for storing your boat for the winter. Many of you are returning customers who have been storing with us for years, and we sincerely thank you for your business. For those that have not stored with us before we would love the opportunity to serve you.

If you are considering your options and pricing out other facilities, please keep in mind that while we might not be the cheapest, we are confident that we are the best. We've been in the marine business for over 30 years, and our service technicians are required to continue their education and pursue further certifications through Mercury Marine. We believe that by always striving to learn we can ensure that our customers receive the very best in service. We have enclosed an insert entitled "Understanding Winterization" to aid in helping you be certain that you are receiving the services needed to best protect your watercraft over the winter season.

As always, we have a few different storage options available which are detailed on the enclosed contract. Winter storage must be paid in full at the time the reservation is made. Any additional requested service work will be billed at the time the work is completed.

Please keep in mind that our inside storage fills up quickly, and sign up early for guaranteed space. Our outside storage special is available for both pontoon and fiberglass boats. Customers choosing this option for a fiberglass boat must provide their own trailer. This package includes shrink wrapping of the boat and storage.

Be advised that winter storage contracts expire April 1, 2020. Customers who have reserved a slip may have their boat placed in that slip. Lake residents will have their boat placed in the courtesy slips in front of Wolfies for pick-up unless prior arrangements have been made.

Please remove all valuables, food and drinks, and deflate any inflatables prior to requesting service and storage. If you have any questions, please feel free to contact the marina at (317)849-8455.

Sincerely,

Greg Binder  
Marina Manager

**PLEASE NOTIFY THE MARINA AT LEAST 3 WEEKS IN ADVANCE TO  
ARRANGE FOR YOUR BOAT TO BE TAKEN OUT OF STORAGE AND  
SPRING STARTED. BOATS WILL NOT BE AUTOMATICALLY REMOVED  
FROM STORAGE WITHOUT A REQUEST FROM THE CUSTOMER.**

## Additional Winter Maintenance Options

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Please review the following items that our Service Department offers while your boat is in winter storage. Contact the Geist Service Department for specific pricing and estimates. **These services will be billed in Spring.**

_____ Interior Boat Cleaning (no carpet) Includes: Vinyl Shampoo Vinyl Protection Application	\$300.00
_____ Interior Boat Cleaning (with carpet) <i>*Please Note: extremely dirty boats may incur additional expense.</i>	\$325.00
_____ Skeg Repair and Painting	\$375.00 and up
_____ Prop Repair and Painting	\$150.00 and up
_____ Fuel Injector Cleaning <i>*(Most new boats are fuel injected, this is a great preventative treatment.)</i>	\$150.00

Please contact our Service Department for an estimate for the following services:

- \_\_\_\_\_ Fiberglass Buffing & Color Restoration – No Wet Sanding
- \_\_\_\_\_ Electric Installation
  - New Battery Program
  - Install New CD Player/Stereo
  - Install New Depth Finder
  - Install New Receptacle Plugs
  - Install New Docking Lights for Pontoons
- \_\_\_\_\_ Bellows Repair **\*\*Very Important\*\***  
Manufacturer suggests, for a boat that is over 5 years old, that the bellows be checked. Bellows are the most common cause for a boat to sink.
- \_\_\_\_\_ Tune-Up  
Manufacturer recommends a tune-up every two (2) years
- \_\_\_\_\_ Water Pump Impeller  
Manufacturer recommends water pump impeller be replaced once every three (3) years.
- \_\_\_\_\_ Other: \_\_\_\_\_  
\_\_\_\_\_

# 2019 Geist Lake Marina Winter Storage & Service Fees

Winter Storage	Rate	Check for Desired Service	Price
Inside Storage	\$1035.00	_____	_____
Over 25' Inside on Trailer	\$1105.00	_____	_____
<b>Outside Storage Special (includes shrink wrap)</b>	<b>\$850.00</b>	_____	_____
Outside Storage	\$660.00	_____	_____
Personal Watercraft (inside only)	\$410.00	_____	_____

\*Inside Storage Price includes transportation of boat to and from our Morse storage facility for our Geist customers.

<b>Walk-In Shrink Wrap</b>	18'-20'	\$370.00	_____	_____
	21'-24'	\$410.00	_____	_____
	25' and UP	\$485.00	_____	_____
	PWC	\$195.00	_____	_____

<b>Engine Winterization</b>				
Inboard/Outboard		\$265.00	_____	_____
Straight Inboard (Engine Only)		\$255.00	_____	_____
Ballast Tank (charges vary by model)		\$80 - \$150	_____	_____
Freshwater System		\$75.00	_____	_____
2-Stroke Outboard	65 HP and lower	\$200.00	_____	_____
	65 HP and higher	\$210.00	_____	_____
4-Stroke Outboard (Includes Oil Change)		\$295.00	_____	_____
Personal Watercraft 2-stroke		\$230.00	_____	_____
Personal Watercraft 4-stroke (Includes Oil Change)		\$290.00	_____	_____
Oil and Filter Change (Synthetic Blend)		\$200.00	_____	_____

<b>Acid Boat Wash (bottom only)</b>				
Glass boats up to 18'		\$315.00	_____	_____
Glass boats up to 22'		\$360.00	_____	_____
Glass boats 23' and over		\$430.00	_____	_____
Personal Watercraft		\$210.00	_____	_____
Pontoon boats		\$275.00	_____	_____
Tri-toon Pontoon boats		\$415.00	_____	_____

<b>Spring Start and Launch</b> <i>(Mandatory for storage.)</i>	<b>\$230.00</b>	<u>  X  </u>	<b>\$ 230.00</b>
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Pick Up and Delivery Charge (Geist Lake)	\$200.00	_____	_____
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<b>Mail To:</b> <b>Geist Lake Marina</b> <b>11695 Fall Creek Road</b> <b>Indianapolis, IN 46256</b>		<b>Total Due:</b> _____ <b>Storage Paid in Full:</b> _____ <b>Balance Due:</b> _____ <i>(balance due when boat goes into storage)</i>	
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**Boat and Trailer Information:**

Boat	Trailer
Make: _____	Make: _____
Length: _____	Color: _____
Color(s): _____	Number of Axles: _____
Boat IN#: _____	
Motor Type: _____	

**PLEASE CHECK IF  
NEW INFORMATION IS  
BEING PROVIDED**

Name: _____	Slip #: _____	E-mail: _____
Address: _____	City / State: _____	
Zip Code: _____	Phone Number: _____	(w) _____

For your convenience, you may pay with Visa, MasterCard, AMEX, or Discover by filling out the information below.

Visa	MasterCard	Discover	AMEX	Exp Date: _____	CVV Code: _____
Card Number: _____					

## WINTER STORAGE LEASE

This Agreement, made this \_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, by and between The Marina Limited Partnership, an Indiana partnership ("Lessor"), and \_\_\_\_\_, Whose address is \_\_\_\_\_  
City \_\_\_\_\_ Zip Code \_\_\_\_\_ ("Lessee") Telephone # (h) \_\_\_\_\_ (w) \_\_\_\_\_  
E-mail Address \_\_\_\_\_

### WITNESSETH

1. Lessor has this day leased to Lessee a winter storage slip located near Geist Reservoir, Hamilton County, Indiana, for a term beginning October 1, 2019 and ending on April 1, 2020 unless sooner revoked by the Lessor pursuant to the terms of this Lease. Lessee agrees that the relationship entered into between Lessee and Lessor is that of Landlord and Tenant.
2. The rent for the subject winter storage slip shall be \$\_\_\_\_\_ payable in full to Lessor upon the execution of this Lease. If storage is not paid by due date late fees will accrue. Lessee shall not assign or sublet this Lease without written consent of Lessor.
3. Lessor shall have the right to revoke this Lease in the event that Lessee fails to comply with provisions of this Lease or with any rule or regulation established by Lessor.
4. Lessee agrees to indemnify and forever hold harmless Lessor against each and every claim, demand, or cause of action that may be or could arise in the future against Lessor by reason of or in any way arising out of Lessee's rental of storage space and the use of the same. The above indemnity shall extend to but not be limited to any and all damage caused to the leased premises and other personal property or items stored and located on the leased premises and any injury to Lessee, or other tenants and any other parties who may be on the premises.
5. Lessee further agrees that the Lessor shall have no liability whatsoever or to any extent for or on account of any injury to any property of Lessee or to Lessee at any time for or on account of the destruction of any property at any time on said leased premises. Lessee hereby releases Lessor from any and all responsibility whatsoever in connection with Lessee and Lessee's property and acknowledges Lessee's rental and use of the premises shall be solely at Lessee's risk. In the event of any loss to the leased premises and/or contents thereof, Lessee shall look solely to his insurance coverage, if any, and shall make no claim whatsoever against Lessor. The Lessee understands that batteries, gas tanks, canopies, skis, anchors, rope and other equipment are not the responsibility of THE MARINA LIMITED PARTNERSHIP. Lessee hereby agrees not to store any flammable or combustible material or objects on or about the leased premises.
6. Lessee understands that the Lease terminates on April 1, 2020. Lessee further acknowledges that should the Lessee hold over and retain or allow his property to remain on the premises after the expiration of the Lease (April 1, 2020), the Lessor will have the right to remove and store said boat and other personal property from the winter storage slip and place the boat on an outside location. Lessee further acknowledges that if his personal property remains stored as of June 1, 2020, he will be billed for summer storage and all covenants, conditions, rules and regulations contained in the Lease shall continue in full force and effect so long as the Lessee retains possession of the premises. The Lessee further acknowledges and recognizes that the Lessee, during any term, condition, or holdover, is not allowed in and out privileges. **Specifically, boats stored inside will not be removed from racks during the time period of the initial beginning of the term of the Lease, until conclusion of the April 1, 2020 time period.**
7. The Lessee Further understands that each party agrees to indemnify and save harmless the other party against and from any and all claims by or on behalf of any person, firm or corporation arising from any default in the performance of any covenant or agreement on it's part to be performed under this lease. Additionally, each party shall pay the other parties reasonable legal costs and attorneys fees incurred in successfully enforcing against the other party any covenant, term or condition of the lease. In the event Lessee fails to comply with the terms and conditions of property and hold over, the Lessor shall have the right to exercise remedies of disposing of collateral and foreclosing on statutory liens pursuant to Indiana Law.

IN WITNESS WHEREOF, the parties hereto have entered into this Lease the day and year first written above.

"Lessor"  
The Marina Limited Partnership

"Lessee"

\_\_\_\_\_  
(Signature)

# Understanding Geist Marina Winterization & Storage Packages

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As days grow shorter and another boating season winds down, it's time to get ready for the cold months ahead. But there's far more to preparing your boat for winter than simply storing it on land until summer returns.

Unlike your car, freezing temperatures can wreak havoc on a boat's engine, outdrives and water systems, cracking blocks and housings, ultimately resulting in expensive repairs and lost time afloat. An idle engine can quickly fall victim to destructive rust and corrosion.

When it comes to maintaining all systems aboard through the winter, proper preparation is critical. Many marinas offer various "winter packages", but not all packages are the same and many boaters may not understand what a full winterization process entails, or why it is vital to your boat.

It is easier to understand the winterization process if you look at it like your boat's annual check-up. Like a physical you may receive from your doctor, we check the boat's vitals such as idle speeds, oil pressure, operating temperatures, voltage, trim tabs and more.

A pre-winter oil change will leave your engine cleansed, protected and ready for spring. The oil and filters on every engine reduce friction and prevent corrosion while washing away the nasty by-products of combustion, such as carbon, silica and acids. We also change the gear oil for your outdrive and look for leaks.

We fog all 2-stroke engines, which coats intakes and cylinders and protects those areas from rusting. Freezing temperatures can crack a block and destroy an engine. We apply antifreeze to all inboard engines to protect from internal corrosion, as well as ensure there is no water in the engine to freeze.

Fuel that sits over the winter will begin to degrade as hydrocarbons react with the oxygen in the air. Oxidized fuel can clog fuel filters, gum up injectors, and generally hurt performance. To prevent these issues, we add fuel stabilizer to all tanks.

Each of these steps ensures that when your boat is all tucked in for the winter, it has been cleaned, prepped and treated with protective coatings inside and out.

When spring rolls back around, we perform our spring start on all boats that have been winterized and stored. All the winterized systems are re-commissioned and the boat is launched and run through all its paces to ensure all is running well. This is when everything can be compared to that fall "check-up" list.

As you consider where to store your boat for the winter, keep in mind that there is more involved than simply the storage per-foot fee. What does, and doesn't the winterization package include? Is it truly a total care package or will you be faced with added costs for winterization and spring starts? Are all parts and services included?

With upfront pricing and certified technicians who have the experience and know-how to properly winterize, store and spring start your boat, Geist Marina will have your boat ready for next spring without any unwanted surprises.

## 2019 STORAGE REMINDERS

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- NOTIFY US WHEN YOU ARE DONE BOATING FOR THE SEASON FOR A LAKE RESIDENT PICKUP OR A SLIP CUSTOMER, OR WHEN THE BOAT HAS BEEN DROPPED OFF AT THE MARINA. STORAGE IS RESERVED IN ADVANCE AND DOES NOT MEAN YOU ARE DONE FOR THE SEASON. YOU MUST NOTIFY US.
- IT IS YOUR RESPONSIBILITY TO COVER THE BOAT WHEN IT IS DROPPED OFF.
- WE PREFER YOU LEAVE YOUR KEY IN THE IGNITION OR CUPHOLDER.
- REMOVE ANY FOOD OR DRINKS ON BOAT.
- DEFLATE OR REMOVE ALL TUBES ATTACHED TO BOAT OR IN YOUR SLIP.
- UNTIE ALL EXCESSIVE KNOTS IN DOCK LINES.
- IF IN A MARINA LIFT, REMOVE ANY LOCKS USED DURING SEASON.
- NOTIFY US OF BATTERY CONDITION – EX. BOAT HASN'T BEEN STARTED IN A WHILE, BATTERY SWITCH UNDER SEAT, ETC...
- IDENTIFY ANY DAMAGES YOU ARE AWARE OF.
- PROVIDE US WITH YOUR INDIANA REG. NUMBER. WE ARE ADDING THESE TO YOUR CUSTOMER FILE.
- LET US KNOW IF YOU HAVE A TRAILER CURRENTLY STORED WITH US. IF YOUR TRAILER IS NOT CURRENTLY STORED WITH US, LET US KNOW WHEN IT WILL BE DROPPED OFF.
- *WINTER STORAGE BONUS: \$150 OFF 2020 SEASON SLIP. 10% OFF WINTER WORK SERVICE LABOR. (GOOD JAN.-MARCH. DOES NOT INCLUDE SERVICE PARTS OR SPRING START/CLEANING SERVICES.)*
- **IN THE SPRING WE REQUIRE AT LEAST 3 WEEKS NOTICE TO GET YOUR BOAT READY.**